Joining individuals, families, teachers, and resources together to bring the highest level of early childhood education to the children of Indiana is the core of Early Learning Indiana’s work in 2015. Thank you to those who share a commitment to serve families and children in our state.

PARTNERSHIPS FOR EARLY LEARNERS
ELI’s new statewide campaign, called “Partnerships for Early Learners,” was made possible by a five-year, $20 million grant from Lilly Endowment in 2014. This campaign was launched in 2015 with ambitions to move the needle in five areas: Quality Improvement, Capacity Building, Family Engagement, Workforce Development and Innovation and Leadership. The goal of the campaign is to ensure that 75% of children in early childhood settings are attending high-quality programs. More about Partnerships for Early Learners is at www.partnershipsforearlylearners.org.

EARLY HEAD START - CHILD CARE PARTNERSHIPS
ELI’s commitment to providing high-quality care and education to infants and toddlers was bolstered by its first ever direct federal grant. The Early Head Start-Child Care Partnerships grant enables ELI to serve 88 children birth to age three in three high-quality centers: Day Early Learning Center for Infants and Toddlers and two partners (The Children’s Village and Little Dove Day Care). The grant provides five years of funding for these partnerships.

ON MY WAY PRE-K & INDY PRESCHOOL SCHOLARSHIP PROGRAM
New state- and city-funded preschool programs for low-income children served over 1,500 children in Marion County. Day Early Learning centers enrolled over 200 of these children. On My Way Pre-K and the Indianapolis Preschool Scholarship Program serves children ages 3 and 4 in high-quality child care centers and schools in five Indiana counties. ELI committed to continue to serve more children directly in coming years and to advocate for increased funding to expand these programs in 2016-17.

DAY EARLY LEARNING AT EASTERN STAR CHURCH
ELI opened its newest early childhood center at Eastern Star Church, located on the east side of Indianapolis. This new partnership enabled ELI to serve more children in an underserved area of the city. Day Early Learning at Eastern Star Church opened its doors in August 2015 and immediately began serving over 90 preschool and pre-K students. The majority of these students were able to attend the center thanks to scholarships from one of the new publicly-funded preschool programs. This center could eventually grow to serve over 160 young children.

1,513
Children served in our Day Early Learning centers, an 11% increase from 2014.

62%
of children who attend Day Early Learning received need-based financial aid.

6,125
Parents found child care with the help of Child Care Answers.

1,944
Trainings were provided by Child Care Answers.

165Providers increased their Paths To Quality™ level with Child Care Answers coaching.
FINANCIAL REPORT
Audited results for the 12 months ended December 31, 2015.

### REVENUE

- Program fees: 32%
- Government grants: 52%
- Foundation grants: 9%
- Contributions: 6%
- Investment Returns & Other: 1%

### EXPENSES

- Program: 93%
- Management: 6%
- Fundraising: 1%

### REVENUE

<table>
<thead>
<tr>
<th></th>
<th>Year ended 12/31/15</th>
<th>Year ended 12/31/14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program fees</td>
<td>4,485,932</td>
<td>4,701,894</td>
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<tr>
<td>Government grants</td>
<td>7,399,335</td>
<td>5,600,920</td>
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<tr>
<td>Foundation grants</td>
<td>1,223,630</td>
<td>21,324,890</td>
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<tr>
<td>Contributions</td>
<td>897,342</td>
<td>799,103</td>
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<tr>
<td>Investment returns</td>
<td>(69,180)</td>
<td>392,146</td>
</tr>
<tr>
<td>Other</td>
<td>50,651</td>
<td>7,581</td>
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<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>13,987,710</strong></td>
<td><strong>32,826,534</strong></td>
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</table>

### EXPENSES

<table>
<thead>
<tr>
<th></th>
<th>Year ended 12/31/15</th>
<th>Year ended 12/31/14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td>14,995,619</td>
<td>11,477,000</td>
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<tr>
<td>Management</td>
<td>957,725</td>
<td>875,294</td>
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<tr>
<td>Fundraising</td>
<td>248,459</td>
<td>233,555</td>
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<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>16,201,803</strong></td>
<td><strong>12,585,849</strong></td>
</tr>
</tbody>
</table>

### STATEMENT OF ACTIVITIES

Statewide investment in improving programs, adding high quality seats, helping professionals move toward degrees, and engaging families through Partnerships for Early Learners.

824
Hoosiers shared their expertise to create five, five-year strategy plans to transform Indiana’s early learning landscape.

463
Families engaged through Pre-K family engagement Americorps program and Bloombright texting program.

$150k
In Lilly Endowment support invested to increase the number of high quality early learning seats in Allen, Jackson, Lake and Vanderburgh counties.